

## EXHIBIT A

## SOLE SOURCE FORM

*Non-competitive selection of vendors and non-competitive purchasing may be used as a procurement method for purchases of products or services when available from only one source (sole source), when at least one of the questions below are answered affirmatively.*

1. Is the item a component or replacement part for which there is no commercially available substitute and can be purchased only from the manufacturer, sole distributor, or provider?
2. Do you have a statement that describes why there is only one qualified sole source and a list of how many attempts and to whom alternative sources were made?
3. The needed product or service is available from only one known source, and such determination has been made by the Purchasing Manager or the Logistics Director?
4. Is the product or service wanted for experimental trial/pilot or testing?
5. Is the product being purchased for resale?
6. Are these items additional products or services needed to complete an ongoing vital task?
7. Is this a product or service being purchased from another unit of government?
8. Is the needed product or service one that may be available from more than one source? However, due to documented advantages such as uniqueness, vendor qualifications, timeliness, etc., a non-competitive purchase may be initiated when such determination has been justified that there is only one practicable and reasonable source, with confirmation by the Purchasing Manager or the Senior Logistics Manager
9. Is the purchase being made with funds that have become readily available through a grant process and must be spent in a time frame that does not permit competitive bidding?

If you answered yes to any of the sole source questions listed above, list the exception number here, and please explain why your purchase or service fits the exception.

Date 1-5-26

Department Public Works

Department Employee Print Mather DeVito

Signature Mather DeVito

Department Director / Logistics Director / Assistant Director / Deputy Director

Print Thawn Joseph

Signature B. S.

\*\*\*\*\* Signatures from the Department Director is required \*\*\*\*\*



Stoltz Mfg., LLC  
121 Morgan Way, PO Box 527  
Morgantown, PA 19543  
Ph 800-843-8731 Fax 610-286-6600

## Quote: 15 Ton Trailer Spreader

Cust. #: Panama City  
Name: Matt  
Address:

Date: 4-Nov-2025  
Quoted by: Mike McHugh

City, ST, Zip:

WO#  
Model#  
email:

Project: 15 Ton Trailer Soil Stabilization Spreader

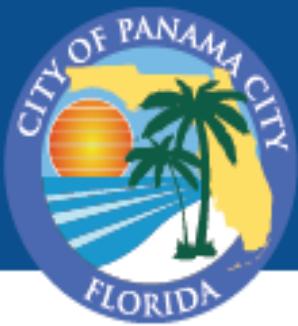
#	Qty	Part Number	Description	Price ea.	Ext.
1					
2	1	SST 16	<b>Stoltz</b> 15 Ton Site Spreader Truck Body - 16 ft	163,279	\$163,279
3		HF	Heavy frame and 600/50 flat profile tires		
4		PTO/HYD	1000 RPM with reservoir, 1 3/8" 21 spline (plug to tractor compressor 8 gpm)	(7,748)	-\$7,748
5			Hydraulic pump (55 gpm) and reservoir		
6			Hydraulic valve bank - 3 section		
7			Hopper: 16 ft long x 7 ft 2 in wide, 7 ga steel		
8			Hopper capacity: 475 cu.ft. (15 ton)		
9			30-inch drag chain, hydraulic drive		
10			Enclosed return track 'Cleanout panels along sides		
11			Pulse Jet Filter can on dual 4" vents w/ reverse flow interior		
12			and 6" throttle flow		
13			Pressure relief on hopper		
14			4" camloc fill pipe		
15			Hydraulic rear gate with indicator		
16			Work Lights (twin 2000 lumen led)		
17			8 ft wide spreading auger		
18			Dust curtains around auger		
19			Paint Color: White		
20			Bin level indicator and warning light		
21			Compressor package for Pulse Jet filter		
22		PJ	(tractor hydraulics - 8 gpm)		
23		Vibrators	Dual vibrators (momentary use only)		
24		Controller1	<b>Stoltz</b> controller w/ radar*		
25			*Includes on site training in the contiguous US		
26	1	Engine	74 HP Tier 4 <b>Deutz</b> diesel w/ hydraulic pump & reservoir	54,478	\$54,478
27					
28					
29			Freight	5,800	\$5,800
30			Total, Mounted, FOB Morgantown, PA		\$215,000
31			Deposit to confirm order	-50%	-\$107,500
32			Balance due before shipment		\$107,500
33					

### Additional Options:

36	65439	1000 rpm pto shaft (1-3/4" X 20 spline shaft)	513
37	SS2310	10" drop box to lower auger	774
38	Controller2	<b>Stoltz</b> manual controller package (no radar)	4,682
39	Auger10	Replace 8 ft auger with 10 ft auger	1,864
40	Auger12	Replace 8 ft auger with 12 ft auger	4,585
41	SS4050	8 ft auger with spread width slide in plates	1,721
42	SS4680	10 ft auger with spread width slide in plates	3,366
43	Auger X	12 ft auger with spread width slide in plates	5,724
44	Manway	24" Manway on roof (used for top loading)	4,644
45		Includes ladder and fall protection	
46	Paint	Custom Paint Color	1,049
47	LC	load cells	13,569
48	SS5550	L/R Selector Plate	610

Prices: EXW Morgantown, PA USA \$US

Total with delivery  
of \$235,708



City of Panama City Florida  
501 Harrison Avenue, Panama City, FL 32401  
(850) 872-3000 | [panamacity.gov](http://panamacity.gov)

### **SOLE SOURCE EXPLANATION FOR STOLTZ SITE SPREADER**

The subject piece of equipment is a 15-ton trailer-mounted site cement spreader made by a company called Stoltz Manufacturing and the cost is \$230,290. This piece of equipment is used to spread a controlled, uniform layer of dry cement powder over an existing roadway. This cement powder would then be hydrated during the pulverization process of the existing asphalt and road base as part of the full depth reclamation soil improvement process. As the manufacturer of the equipment, Stoltz has various vendors across the globe but sells directly to the customer in the United States and Canada.

Another company called Wirtgen Streumaster (WS) makes equipment that serves a similar function as the Stoltz Site Spreader. Quotes were obtained for various models of the WS equipment, one unit was \$249,600 but this was only for the material hopper and spreading mechanism and would have to be mounted on a truck chassis separately (approximately an additional \$125,000 to \$150,000), or the trailer mounted WS equipment was \$304,200 (quotation email attached).

Further research shows equipment from manufacturers in other countries such as China, India, Germany, and New Zealand. For a piece of equipment that is available in the US, serves the City's needs, and is affordable, it is City Staff's opinion that the Stoltz Site Spreader offers the only viable option to provide this functionality to the City.

**The cement spreader unit is a 15-ton trailer mounted Stoltz Site Spreader. This piece of equipment spreads a controlled, low-dust, uniform layer of dry cement powder over the existing asphalt paving surface to be incorporated into the pulverized materials during the full depth reclamation soil improvement process prior to repaving the roadway. This piece of equipment will be used to improve the roadway base on residential City streets where the loads exerted on the pavement by City garbage trucks are the highest loads that these streets see on a recurring basis. The cost for this piece equipment is \$235,708.00.**

**Prepared By:** Matt DeVito, P.E., Deputy City Engineer

**Date:** 1/5/2026

**Reviewed By:** Clint Murphy, Director of Public Works *CM*

**Date:** 1/5/2026

**Approved By:** Shawn Selph, Director of Logistics

**Date:** 1/5/2026



Outlook

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## RE: Quote for Binding Agent Spreader - Panama City

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**From** Chuck Tibbets <ctibbets@TEC1943.com>

**Date** Thu 6/19/2025 8:11 AM

**To** Matthew DeVito <mdevito@panamacity.gov>

Good morning Matt. Per our meeting last week I am sending you the Sourcewell pricing for the two Wirtgen binding agent pieces of equipment we discussed.

SW422MC truck mounted unit (Chassis not included) \$249,600.00

SW 218 TC trailer mounted (Does not require PTO) \$304,200.00

I will give you a call to discuss.

Thank You,  
Chuck Tibbets (850-832-1036)  
Tractor and Equipment Company

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**From:** Matthew DeVito <mdevito@panamacity.gov>  
**Sent:** Wednesday, June 11, 2025 12:51 PM  
**To:** Chuck Tibbets <ctibbets@TEC1943.com>  
**Subject:** RE: Quote for Binding Agent Spreader - Panama City

Sounds good sir, I am here.

Thanks,

**Matt DeVito, P.E.**

Deputy City Engineer  
Public Works

**Mobile:** (850) 896-1132

**Office:** (850) 691-4583

**Email:** [mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)

501 Harrison Avenue, Panama City, FL 32401

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**From:** Chuck Tibbets <[ctibbets@TEC1943.com](mailto:ctibbets@TEC1943.com)>  
**Sent:** Wednesday, June 11, 2025 10:39 AM  
**To:** Matthew DeVito <[mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)>  
**Subject:** Re: Quote for Binding Agent Spreader - Panama City

We are not. We will shoot for between 1:15 -2:00

Sent from my iPhone

On Jun 11, 2025, at 10:35 AM, Matthew DeVito <[mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)> wrote:

I need to be at the county government building at 11, are you guys at City Hall?

Thanks,

**Matt DeVito, P.E.**  
Deputy City Engineer  
Public Works  
**Mobile:** (850) 896-1132  
**Office:** (850) 691-4583  
**Email:** [mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)  
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**From:** Chuck Tibbets <[ctibbets@TEC1943.com](mailto:ctibbets@TEC1943.com)>  
**Sent:** Wednesday, June 11, 2025 10:32 AM  
**To:** Matthew DeVito <[mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)>  
**Subject:** Re: Quote for Binding Agent Spreader - Panama City

Can you make 10:45 work? My guy just got here.

Sent from my iPhone

On Jun 11, 2025, at 9:14 AM, Matthew DeVito <[mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)> wrote:

Sounds good sir.

Just to make sure, this is at Panama City City Hall at 501 Harrison Avenue, correct?

Thanks,

**Matt DeVito, P.E.**

Deputy City Engineer  
Public Works

**Mobile:** (850) 896-1132

**Office:** (850) 691-4583

**Email:** [mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)

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**From:** Chuck Tibbets <[ctibbets@TEC1943.com](mailto:ctibbets@TEC1943.com)>

**Sent:** Wednesday, June 11, 2025 9:12 AM

**To:** Matthew DeVito <[mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)>

**Subject:** Re: Quote for Binding Agent Spreader - Panama City

City Hall is facing ne. I will contact you when my guy arrives. Thanks

Sent from my iPhone

On Jun 11, 2025, at 8:57 AM, Matthew DeVito  
<[mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)> wrote:

Hey Chuck. I can meet today at the following times:

1. 9:45am to 10:45am
2. 1:15 to 2:00pm
3. After 3:30

For me the 9:45 to 10:45 probably works best but I know that's short notice at this point, just let me know. Did you want to meet here at City Hall?

Thanks,

**Matt DeVito, P.E.**

Deputy City Engineer  
Public Works

**Mobile:** (850) 896-1132

**Office:** (850) 691-4583  
**Email:** [mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)  
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**From:** Chuck Tibbets <[ctibbets@TEC1943.com](mailto:ctibbets@TEC1943.com)>  
**Sent:** Wednesday, June 11, 2025 7:04 AM  
**To:** Matthew DeVito <[mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)>  
**Subject:** RE: Quote for Binding Agent Spreader - Panama City

Good morning Matt. I have our Wirtgen specialist in town with me today and we were hoping to meet with you in person sometime today if possible.

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**From:** Matthew DeVito <[mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)>  
**Sent:** Tuesday, June 10, 2025 5:33 PM  
**To:** Chuck Tibbets <[ctibbets@TEC1943.com](mailto:ctibbets@TEC1943.com)>  
**Subject:** RE: Quote for Binding Agent Spreader - Panama City

Hey Chuck, sorry this got past me yesterday, I was out in the field most of the day.

Right now my schedule is pretty open on Thursday this week, does that work for you?

Were you wanting to meet in person or over the phone?

Thanks,

**Matt DeVito, P.E.**  
Deputy City Engineer  
Public Works  
**Mobile:** (850) 896-1132  
**Office:** (850) 691-4583  
**Email:** [mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)  
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**From:** Chuck Tibbets <[ctibbets@TEC1943.com](mailto:ctibbets@TEC1943.com)>  
**Sent:** Monday, June 9, 2025 1:37 PM  
**To:** Matthew DeVito <[mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)>  
**Subject:** Re: Quote for Binding Agent Spreader - Panama City

How does around 10:30 on Wednesday morning work for you?

Sent from my iPhone

On Jun 6, 2025, at 2:46 PM, Matthew DeVito  
<[mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)> wrote:

Yes sir.

What works best for your schedule?

And do you want to meet in person or over the  
phone/teams/zoom?

Thanks,

**Matt DeVito, P.E.**  
Deputy City Engineer  
Public Works  
**Mobile:** (850) 896-1132  
**Office:** (850) 691-4583  
**Email:** [mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)  
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**From:** Chuck Tibbets <[ctibbets@TEC1943.com](mailto:ctibbets@TEC1943.com)>  
**Sent:** Friday, June 6, 2025 1:43 PM  
**To:** Matthew DeVito <[mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)>  
**Subject:** RE: Quote for Binding Agent Spreader -  
Panama City

Will you be available for a meeting next week?

---

**From:** Matthew DeVito <[mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)>

**Sent:** Friday, June 6, 2025 10:34 AM  
**To:** Chuck Tibbets <[ctibbets@TEC1943.com](mailto:ctibbets@TEC1943.com)>  
**Subject:** RE: Quote for Binding Agent Spreader - Panama City

Thanks Chuck. Different piece of equipment we're looking at for this use. We're looking to spread an even layer of cement powder to be incorporated into the road base for full depth reclamation asphalt paving projects.

Thanks,

**Matt DeVito, P.E.**  
Deputy City Engineer  
Public Works  
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**From:** Chuck Tibbets <[ctibbets@TEC1943.com](mailto:ctibbets@TEC1943.com)>  
**Sent:** Friday, June 6, 2025 10:26 AM  
**To:** Matthew DeVito <[mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)>  
**Subject:** RE: Quote for Binding Agent Spreader - Panama City

This is for spreading powdered cement. I think what you are looking for is a tack distributor (Rosco Max 3B) or a tack wagon.

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**From:** Matthew DeVito <[mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)>  
**Sent:** Wednesday, June 4, 2025 4:40 PM  
**To:** Chuck Tibbets <[ctibbets@TEC1943.com](mailto:ctibbets@TEC1943.com)>  
**Subject:** Quote for Binding Agent Spreader - Panama City

Good Afternoon Chuck,

I was doing some research for a binding agent spreader that the City would use as part of our

road paving operation. I came across the below and saw that you guys are a dealer. Can you provide a quote for the two units below? Please let me know if you need any additional information from me.

<image001.png>

Thanks,

**Matt DeVito, P.E.**

Deputy City Engineer  
Public Works

<image002.png>

**Mobile:** (850) 896-1132

**Office:** (850) 691-4583

**Email:** [mdevito@panamacity.gov](mailto:mdevito@panamacity.gov)

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