



October 28, 2025

Mr. Shane Daugherty  
Mr. Robert Nix

City of Panama City  
Solid Waste Division  
731 Massaline Drive  
Panama City, FL 32401

Gentlemen,

For your consideration we gladly offer the following revised equipment:

1-2026 Autocar ACX64 Chassis per the attached specs (ASL)..... \$251,373.00 Each \*

1-2026 Autocar ACX64 Chassis per the attached specs (FEL)..... \$252,753.00 Each \*

\* If the City prefers to pay for the chassis upon arrival at the body company you may deduct the floorplan cost of \$15,650.00 each truck.

Which would change the cost of these trucks to:

1-2026 Autocar ACX64 Chassis per the attached specs (ASL) ..... \$235,723.00 Each

1-2026 Autocar ACX64 Chassis per the attached specs (FEL) ..... \$237,103.00 Each

If the City chooses to fund these trucks without floorplan the trucks must be paid for within 10 days of receipt of the invoice.

A proof of delivery & the MSO will accompany the invoice if the City so chooses this method.

The truck will be warranty registered when physically delivered to your location.

These prices are based upon the Sourcewell Purchasing contract. The contract number is 030824

This revision reflects the new braking system that Autocar now offers as part of offering the safest refuse on the market today.

Thank you for your continued support

A handwritten signature in black ink, appearing to read 'Glenn Culver'.

Glenn Culver  
Sales Representative



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