

Unitrends renewal 2026

Quote Information:

Quote #: 116078

Version: 1

Quote Date: 01/20/2026

Expiration Date: 01/30/2026

Prepared by:

**Technology Integration Group, A
Pellera Company**

Ruby Lewis
727-439-6343
Ruby.Lewis@pellera.com

**Technology Integration Group, A
Pellera Company**

PO Box 103184
Pasadena, CA 91189-3184

Bill To

CITY OF PANAMA CITY

501 Harrison Ave
Panama City Beach, FL 32401
Steven Buoni
(850) 832-3818
sbuoni@pcgov.org

Ship To

CITY OF PANAMA CITY

501 Harrison Ave
Panama City Beach, FL 32401
Narender Singh
(850) 872-3081
nsingh@panamacity.gov

Payment Terms:

NET 30

3 year option with annual payments		Price	Qty	Ext. Price
Start Date: 1/12/2026 End Date: 1/11/2027				
CNS-UNI-REPLACE	Professional Services for Replacement Appliance Metadata Transfer	\$354.80	1	\$354.80
CNS-UNI-CLD-RET	Professional Services for Backup Retention Configuration	\$118.59	1	\$118.59
CNS-UNI-SPAN	Self Guided Onboarding for Uniview SaaS Backup	\$0.00	1	\$0.00
CNS-UNI-UBP	Professional Services for UniView Backup Portal	\$0.00	1	\$0.00
S-CLD-K3-O365	Unitrends Office 365 Backup	\$29.55	354	\$10,460.70
S-CLD-K2-UBP	Unitrends UniView portal	\$0.00	1	\$0.00
FC-1RDCaS-500-A	Unitrends Forever Cloud 500GB with DRaaS 1 Year Retention Annual Subscription	\$781.61	20	\$15,632.20
RS-10-24SPL	Unitrends: Support for RS 10 24 Recovery Series Subscription	\$9,284.22	1	\$9,284.22
S-CLD-K3-O365	Unitrends Office 365 Backup	\$29.55	354	\$10,460.70
FC-1RDCaS-500-A	Unitrends Forever Cloud 500GB with DRaaS 1 Year Retention Annual Subscription	\$781.61	20	\$15,632.20
RS-10-24SPL	Unitrends: Support for RS 10 24 Recovery Series Subscription	\$9,284.22	1	\$9,284.22
S-CLD-K3-O365	Unitrends Office 365 Backup	\$29.55	354	\$10,460.70
FC-1RDCaS-500-A	Unitrends Forever Cloud 500GB with DRaaS 1 Year Retention Annual Subscription	\$781.61	20	\$15,632.20
RS-10-24SPL	Unitrends: Support for RS 10 24 Recovery Series Subscription	\$9,284.22	1	\$9,284.22
Payment Number		Payment Amount		
Year 1		\$35,850.51		
Year 2		\$35,377.12		

3 year option with annual payments	Price	Qty	Ext. Price
Year 3	\$35,377.12		
Total: \$106,604.75			

Section 5(b) of the Kaseya Master Agreement is hereby amended by adding the following to the end of the section: "Notwithstanding the foregoing, with respect to the Services listed on this Quote/Order ("Order"), in the event governmental funding is not approved for these Services in future fiscal years, Customer may terminate the Committed Service Term of the Subscription as of the date that funding ceases provided that: (a) Customer uses reasonable efforts to have the funding approved (which requires Customer to include the Services in its requested budget); (b) upon request Customer will provide Kaseya proof of those efforts and proof of the failure to secure funding; (c) Customer provides written notice of the termination by email sent to Customer's Kaseya Account Manager; and (d) Customer shall return hardware related to Services (if applicable) within thirty (30) days of the date of Customer's termination request.

Subtotal	\$106,604.75
----------	--------------

Quote Summary	Amount
3 year option with annual payments	\$106,604.75
Total:	\$106,604.75

Please be advised that the quoted pricing may be impacted by potential tariffs and, as a result, may be subject to increase. If pricing is affected by tariffs, we will confirm with you prior to accepting a PO or placing an order.

Terms & Conditions

Client's signature below indicates acceptance of this offer subject to the Pellera Terms and Conditions of Sale, available at <https://pellera.com/product-terms/>, which is incorporated herein by this reference and made a part hereof, except as otherwise agreed to by the parties. Execution of this proposal authorizes Pellera to place an order, ship, and invoice any equipment, third party products and/or services identified in this proposal. Orders are non-cancellable unless otherwise stated in this proposal. Client is responsible for shipping costs; Pellera retains risk of loss and title to equipment until delivery. When applicable, Pellera will state shipping costs in this proposal, as well as on Client invoice. Expedited shipping requests will result in Client incurring additional shipping fees.

Price is valid through the date shown above and subject to applicable taxes. Payment terms are the terms shown above, or Net 30 days if no payment terms are listed above. The pricing set forth in the proposal is based upon the applicable manufacturer's current pricing matrix and the application of all charges and/or credits. Pellera will advise Client in writing prior to shipment of any changes in pricing by the manufacturer that would affect this proposal.

For hardware maintenance renewals, the inventory presented in this proposal is based on Client's current maintenance contract and information provided by Client. Client is responsible for ensuring that the inventory presented is all inclusive of the current installed environment and that applicable software is updated to current supported levels. Only the inventory presented will be covered for hardware maintenance and/or services as stated in the proposal.

SKU Services descriptions are available at <https://pellera.com/sku-service-descriptions/>.

Please return an executed copy of this entire Proposal, including the Proposal Acceptance and Signature Page, or provide a Purchase Order referencing this Proposal. Thank you for your confidence in Pellera Technologies.

NASPO Disclosure: TIG retains the difference between the price collected from the Authorized Purchasers and the amount paid to vendor for the Products and Services sold to the Authorized Purchaser.

Acceptance
CITY OF PANAMA CITY

Signature / Name

Initials

Title

Date

PO Number